

REPORT

# Economic Confidence

BRITISH COLUMBIA FOCUS





#### Background

- Perceptions of the economic state in Canada is an important driver of how consumers will spend (or not spend) in the coming months.
- Leger, the largest Canadian-owned polling and marketing research firm, monitors views on the economy and Canadians' own finances to keep a pulse on the mood and sentiment of the public.
- This report represents the results that focus on British Columbia in particular.



#### Methodology

- Results are based on online research conducted among a sample of British Columbians 18 years of age and older.
- The most recent wave was conducted among a sample of 402 British Columbians, with fieldwork June 13-16, 2025.
- The data was statistically weighted according to Canadian Census figures.
- A margin of error cannot be associated with a non-probability sample in a panel survey, but for comparison purposes, a probability sample of 402 would have a margin of error of ±4.9%, 19 times out of 20.

#### **KEY METRICS**





#### NATIONAL ECONOMY

#### **Current Confidence**

Confidence in the national economy Good/very good remains poor but slightly less pessimistic - Poor/very poor than in January.



#### **Future Confidence**

Improve Future indications are that confidence is Decline continuing to erode among British Columbians.



#### **BC ECONOMY**

Views of the current and future economy of BC continue to be in negative territory.



Compared with Canada as a whole (where views are a little more stable), British Columbians continue to display softening in their confidence and greater pessimism going forward. This is true both for the economy and personal finances.

Tariffs appear to be having a big impact on behaviours and stoking concerns and fueling a need to save more and spend less. Worries are high in BC, especially when it comes to housing affordability, the value of savings and the stability of employers in the province.

#### Discretionary Spending

Predictions about discretionary spending are a continuing negative trajectory in BC and are among the worst in the country.



#### Impact of Tariffs

US tariffs have already made half of British Columbians take one or more life or finance changing actions (most often delaying or cancelling a US trip) and a similar number plan to do so in the next six months (saving more or spending less). BCers are similar to the national average here.

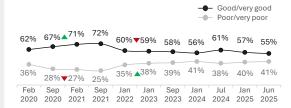
ANY IMPACT	PAST	TOP IMPACTS	FUTURE
<b>54%</b> Past <b>52%</b> Future	29%	Delay/cancel trip to US	14%
	20%	Save more money	16%
	16%	Delay major purchase	14%



#### **HOUSEHOLD FINANCES**

#### **Current Confidence**

Views of current household finances show no signs of recovery and are soft versus the national average.



#### **Future Confidence**

Confidence in future personal finances has eroded this wave in BC and are also behind the national sentiment. - Improve in Canada. Decline



#### Worries

Worries about various financial aspects of their day to day lives have all ticked up again this summer, especially when it comes to concerns about savings and an employer running into trouble.



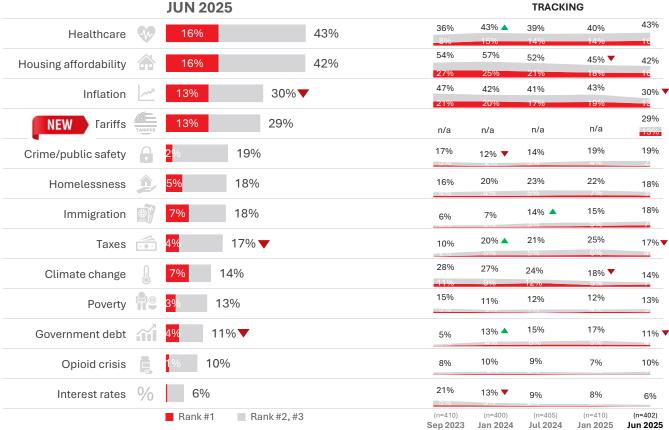




## IMPORTANT CANADIAN ISSUES AIDED

The introduction and threat of tariffs from the US has had a big impact on British Columbians' mindset recently. Tariffs appears high on our list of issues of concern this wave. As a result, many other issues are getting less attention. This may not mean they are no longer concerns, just that they may be less pressing.

Still, housing affordability has not moved from number one on the list and has even increased directionally to 43% in BC, showcasing how critical this issue continues to be.





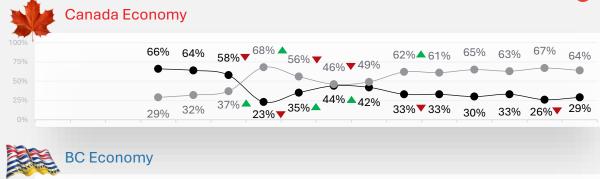
# CURRENT ECONOMIC PERCEPTIONS

British Columbias' views of the national economy are average, showing some up and down over the past two years, but no sense of recovery.

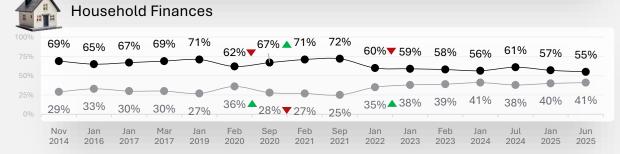
Views of the provincial economy remain pessimistic and are little changed from over the past year and a half.

Perceptions of household finances are still in positive territory and show relatively little trending over the past few years. Still, they are nonetheless on the soft side of the national average in BC at present.

Good/very good Poor/very poor





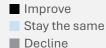


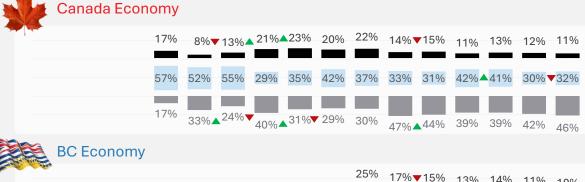


## FUTURE ECONOMIC CONFIDENCE

Expectations of the national economy, provincial economy and household finances remain negative with little sign of recovery.

In BC, views of household finances are particularly soft compared both with the national average and with past results.





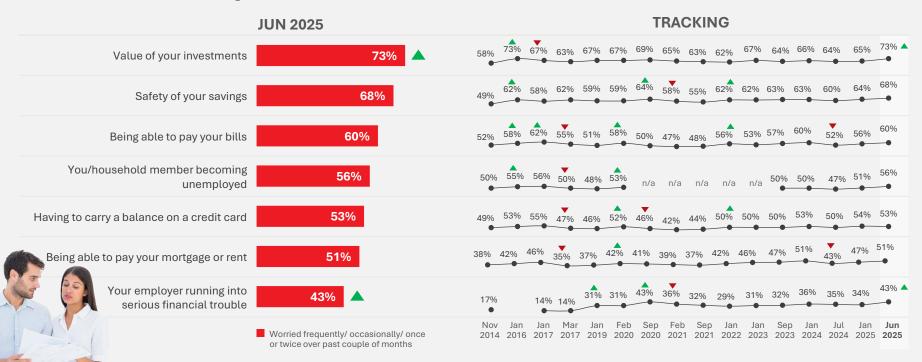






#### **WORRIES**

The slightly greater sense of pessimism in BC versus Canada on other measures is also seen when it comes to specific financial worries. While only two (value of investments and employer running into serious financial trouble) are up significantly, there is a general trend of small increases in the proportion of British Columbians worried about each issue again this summer.





#### OVERALL DISCRETIONARY SPENDING EXPECTATIONS

The outlook on discretionary spending continues to slide again this wave, with an increase in the proportion who plan to spend less. Together with Alberta, BC is the province with the most pessimistic views here.

	SEP 2023	JAN 2024	JUL 2024	JAN 2025 (	JUN 2025
NET:	-16ppt	-21ppt	0ppt	-12ppt	-18ppt
		470/	28% 📥	21% ▼	20%
↑ HIGHER ■ A little	16% 12%	17% 13%	21% 🛆	17%	15%
Alot	4% 13%	4%	7% 8% ▽	3% ▽ 14% △	5% 12%
<ul><li>↓ LOWER</li><li>■ A lot</li><li>■ A little</li></ul>	19%	16%	19%	19%	26%
	32%	22%	28%▼	33%	
		38%			38%





#### IMPACT OF US TARIFFS

The top-level concern about US tariffs revealed earlier proves out in past or predicted behaviour, with fully half of British Columbians reporting that one or more impacts as a result. And a similar proportion are likely to take one of these actions in the next six months as well. This is fully aligned with the national average.

Likely a reflection not just of their views of finances, but also some "elbows up", the most common action already taken is delaying or cancelling a trip to the US. Going forward, saving and delaying purchases are also the most likely impacts to be seen.



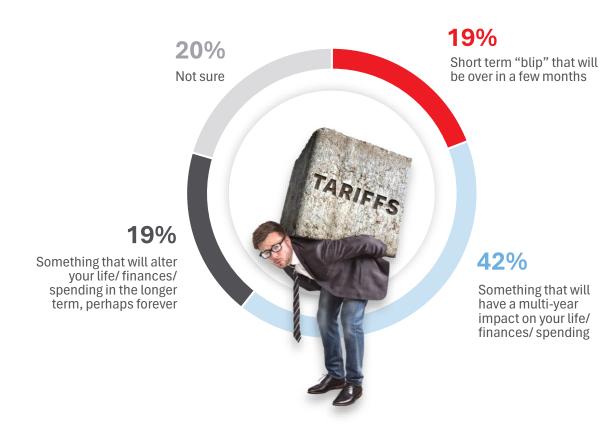


# OVERALL PREDICTED IMPACT OF US TARIFFS

British Columbians are quite divided in their predictions of how long lasting the impact of US tariffs will be.

The largest group think it will be a multi-year impact, but this is not even quite a majority.

The remainder are split quite equally in thinking this will be a longer-term/permanent issue, a short blip or who are simply not sure.





Appendix



#### **METHODOLOGY**

- The LEO (Leger Opinion) panel is the largest Canadian panel with over 400,000 representative panelists from all regions of Canada. LEO was created by Leger based on a representative Canadian sample of Canadian citizens with Internet access.
  - Many of LEO's panelists were randomly selected through Leger's telephone call centre (RDD), panelists from more hard-to-reach target groups were also added to the panel through targeted recruitment campaigns. The double opt-in selection process, a model to detect fraud and the renewal of 25% of the panel each year ensures complete respondent quality. To ensure a higher response rate and reach people on their mobile devices, Leger has developed a high-performance Apple and Android application.
- The results presented in this study comply with the public opinion research standards and disclosure requirements of CRIC (the Canadian Research and Insights Council) and the global ESOMAR network. Leger is a founding member of CRIC and is actively involved in raising quality standards in the survey industry. President Jean-Marc Léger is a member of the CRIC's Board of Directors and the Canadian representative of ESOMAR.



#### WEIGHTED AND UNWEIGHTED SAMPLE

The tables below present the distribution of respondents for the most recent wave on key variables before and after weighting for the current wave.

Gender ID	Unweighted	Weighted
Men	189	178
Women	213	188

Age group	Unweighted	Weighted
18-34	85	97
35-54	131	116
55+	186	153



#### NOTES ON READING THIS REPORT

- The numbers presented have been rounded. However, the numbers before rounding were used to calculate the sums presented and might therefore not correspond to the manual addition of these numbers.
- In this report, statistically significant differences in trending over time are shown as follows:
  - ▲▼ Statistically significantly higher/lower than previous wave
- In this report, statistically significant differences between subgroups are shown as follows:
  - **↑** Statistically significantly higher/lower than comparison group(s)



#### **OUR SERVICES**

#### Leger

Marketing research and polling

#### Customer Experience (CX)

Strategic and operational customer experience consulting services

#### Leger Analytics (LEA)

Data modelling and analysis

#### Leger Opinion (LEO)

Panel management

#### **Leger Communities**

Online community management

#### Leger Digital

Digital strategy and user experience

#### International Research

Worldwide Independent Network (WIN)

300 employees

185 consultants

8 offices

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#### **OUR COMMITMENTS TO QUALITY**



Leger is a member of the <u>Canadian Research Insights Council (CRIC)</u>, the industry association for the market/survey/insights research industry.



Leger is a member of <u>ESOMAR</u> (European Society for Opinion and Market Research), the global association of opinion polls and marketing research professionals. As such, Leger is committed to applying the <u>international ICC/ESOMAR</u> code of Market, Opinion and Social Research and Data Analytics.



Leger is also a member of the <u>Insights Association</u>, the American Association of Marketing Research Analytics.



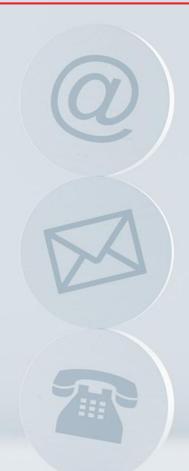
### **Contact Us**

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# Leger

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