

REPORT

Economic Confidence

CANADA





Background

- Perceptions of the economic state in Canada is an important driver of how consumers will spend (or not spend) in the coming months.
- Leger, the largest Canadian-owned polling and marketing research firm, monitors views on the economy and Canadians' own finances to keep a pulse on the mood and sentiment of the public.
- This report represents the results from the Canada-wide study June 2025.



Methodology

- Results are based on online research conducted with a representative sample of Canadian adults 18 years of age and older from LEO's (Leger Opinion) panel.
- Sample sizes and field dates:
 - 2.621 Canadians June 13-16, 2025.
 - 2,645 Canadians Jan 12-15, 2025.
 - 2,620 Canadians July 12-15, 2024.
 - 2.043 Canadians Jan 5-7, 2024.
 - 2,142 Canadians Sept 22-25, 2023.
 - 2,385 Canadians Jan 6-10, 2023.
 - 2,399 Canadians Jan 7-12, 2022.
 - 1,614 Canadians Feb 3-8, 2021.
 - 2,157 Canadians, Feb 10-18, 2020.
 - 1,004 Canadians, Jan 19 to 22, 2019.
 - 1,339 Canadians, Mar 20-23, 2017.
- The data was statistically weighted according to Canadian Census figures.
- A margin of error cannot be associated with a non-probability sample in a panel survey, but for comparison purposes, a probability sample of 2,621 would have a margin of error of ±1.9%, 19 times out of 20.

Additional methodology details and detailed regional results can be found in the appendix.

KEY METRICS





NATIONAL ECONOMY

Current Confidence

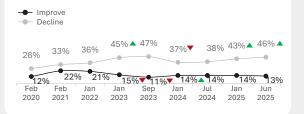
Confidence in the Canadian economy remains poor but just slightly more optimistic than in January.



57%	61% 🔺	54%	62%▲	66% 📥	63%	63%	68%	62%▼
36%	32%▼	39%	31%▼	28%▼	31%	30%	26%▼	31% 🔺
			0170	2070	0170-	3070	2070	

Future Confidence

Future expectations continue to be heading in a negative direction.



Changes are perhaps surprisingly small in Canadians' views of the economy and their finances versus the start of the year given all the events that could be having an impact. Still, this means pessimism and worry continue to be bywords, with limited sense of imminent change or recovery.

A major issue for Canadians, US tariffs are reportedly impacting behaviours already and are likely to continue to do so for the rest of this year at least. Not only are US trips being cancelled, Canadians are being careful with their spending and are delaying purchases of various kinds.

Expected Discretionary Spending

Predictions about future discretionary spending shows relatively little change from January but perhaps some cause for hope.

HIGHER	LOWER	32%	32%	27%▼	30% 🔺	31%
0		21% Sep	20% Jan	22% Jul	22% Jan	25 % ▲
470		2023	2024	2024	2025	2025
	NET:	-11ppt	-12ppt	-5ppt	-8ppt	-6ppt

Impact of US Tariffs

US tariffs have already made half of Canadians take one or more life or finance changing actions (most often delaying or cancelling a US trip) and a similar number plan to do so in the next six months (saving more or spending less).

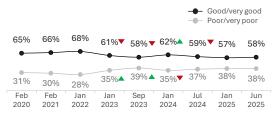
ANY IMPACT	PAST	TOP IMPACTS	FUTURE
56% Past 53% Future	23%	Delay/cancel trip to US	16%
	19%	Save more money	19%
	15%	Delay major purchase	15%



HOUSEHOLD FINANCES

Current Confidence

Views of household finances are more buoyant and stable compared with that of the country.



Future Confidence

Future confidence at a household level is relatively unchanged and still in negative territory. Improve - Decline 25% 2022 2023 2023 2024 2024 2025

Worries

Most worries have changed little in the past month with the exception of concerns about employers going out of business, which continues to trend steadily upward.

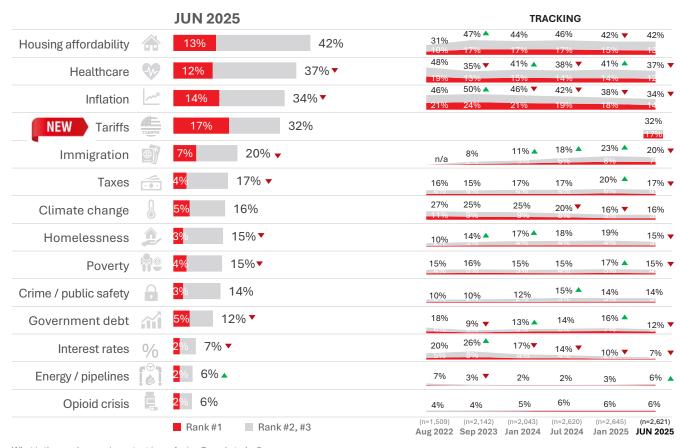




IMPORTANT CANADIAN ISSUES AIDED

The introduction and threat of tariffs from the US has had a big impact on Canadians' mindset recently. Tariffs appear high on our list of issues of concern this wave, named by two-thirds. As a result, many other issues are getting less attention. This may not mean they are no longer concerns, just that they may be less pressing.

Still, housing affordability has not moved from number one on the list at 42%, showcasing how widespread this issue continues to be.



Note: Responses 5% and greater for June 2025 are shown.

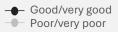
What is the number one important issue facing Canada today? What is the second most important issue? The third most important?



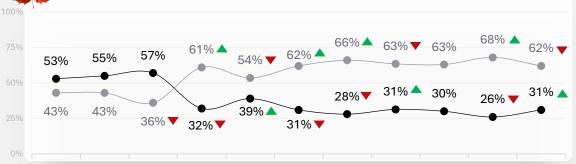
CURRENT ECONOMIC **PERCEPTIONS**

Despite continued economic uncertainty, there is a small sense of brightening in perspectives, with views of the Canadian economy back to the same levels seen in 2024. While still far from being an indication of recovery, it may be that the downward slide has stopped.

As usual, views of household finances are less volatile and more positive and are virtually unchanged over the past year.







Household Finances



Mar 2017 Jan 2019 Feb 2020 Feb 2021 Jan 2022 Jan 2023 Sep 2023 Jan 2024 Jul 2024 Jan 2025 Jun 2025



FUTURE ECONOMIC CONFIDENCE

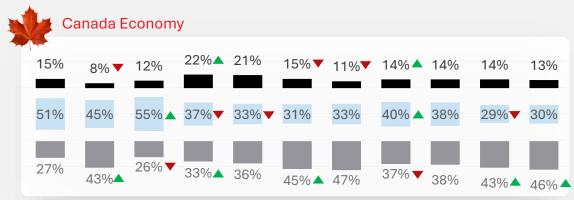
Looking forward, expectations of the national economy are unfortunately slightly softer again since the start of the year. The trend of worsening predictions has been seen since 2022.

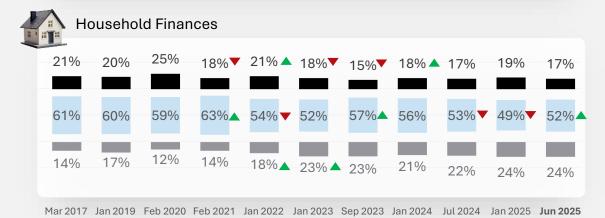
Like current sentiment, predictions for household finances are more stable relative to those of the Canadian economy.

Improve

Stay the same

Decline

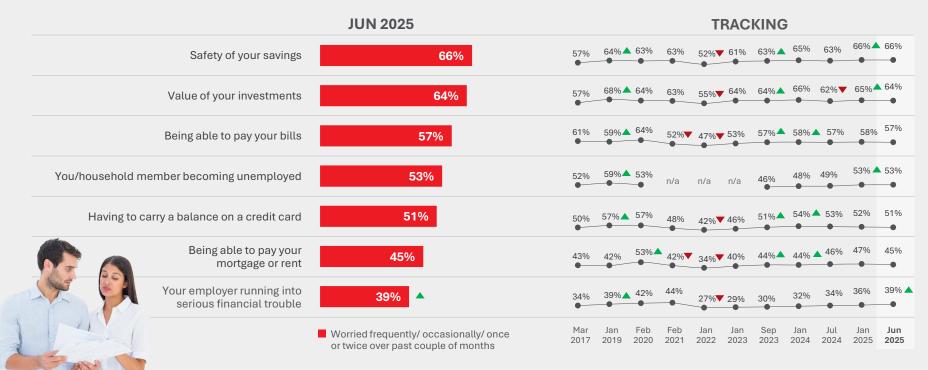






WORRIES

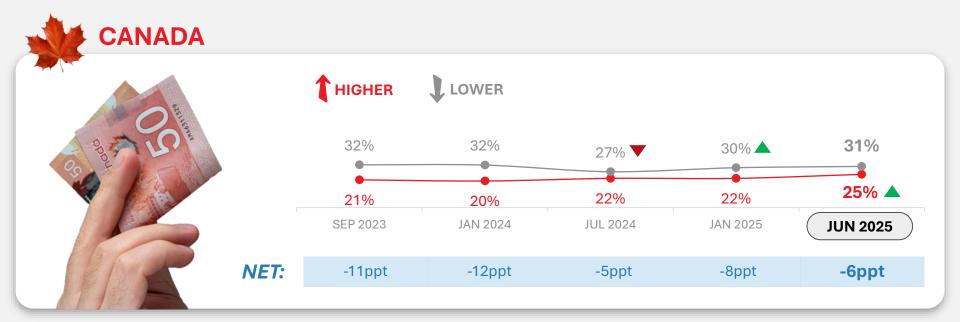
While economic worries are certainly not disappearing, there is fortunately little in the way of upward trending in most specific concerns. Only for employers running into financial trouble do we see a significant increase this wave, which is a continuation of an update trend starting as far back as 2023.





OVERALL DISCRETIONARY SPENDING EXPECTATIONS

Despite rather gloomy predictions by Canadians, spending expectations are slightly warmer. While the segment of the public who are drawing back on their spending is just as large as in January, the number who plan to spend more has increased slightly, providing us with a little optimism.





OVERALL DISCRETIONARY SPENDING EXPECTATIONS

This sentiment varies some by region, with there increasingly being the least cause of hope in the West (especially BC) and more stability or optimism in Eastern Canada.















IMPACT OF US TARIFFS

The top-level concern about US tariffs revealed earlier proves out in past or predicted behaviour, with fully half of Canadians reporting one more impacts on their life as a result. And a similar proportion are likely to take one of these actions in the next six months as well.

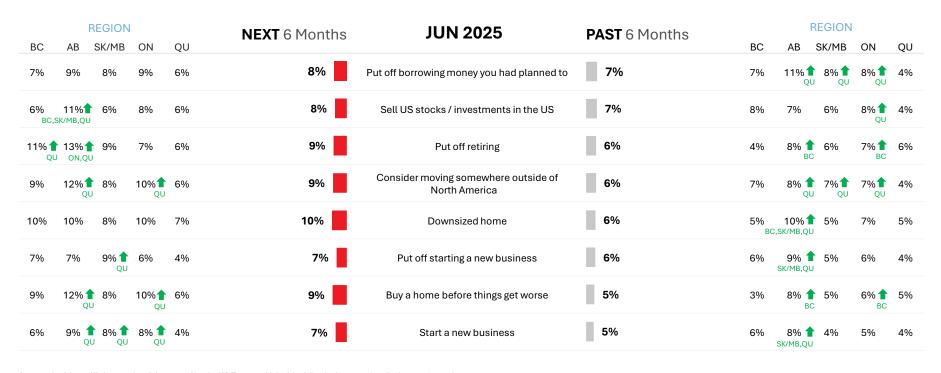
Likely a reflection not just of their views of finances, but also some "elbows up", the most common action already taken is delaying or cancelling a trip to the US. Going forward, saving and delaying purchases are the most likely impacts to be seen.



		REGION	١		NEXT 6 Months	JUN 2025	PAST 6 Months		F	REGION		
ВС	AB	SK/MB	ON	QU	ITEXT OF IOITING	75.11.2020	1 AGT 61 TOTALIO	ВС	AB	SK/MB	ON	QU
52%	60%1 SK/M	51% B	53%	52%	53%	NET ANY	56%	54%	59%	54%	56%	57%
14%	23%1	14%	16%	13%	16%	Delay or cancel a trip the US	23%	29% 1 AB,ON,QU	18%	25% 1 AB	23%	22%
16%	20%	21%1	21%1 QU		19%	Save more money instead of spending it	19%	20%	20%	20%	19%	17%
14%	19%1 ON,Q	16%	13%	12%	15%	Delay a major purchase like a new car, renovation, furniture, etc.	15%	16%	18%	14%	16%	14%
8%	14% 1 BC,Q	11%	11%	8%	11%	Make a major purchase in anticipation of tariffs increasing prices in the future	9%	8%	13% 1		10%	8%
10%	11%	7%	8%	7%	9%	Put off buying a home	9%	7%	11% 1 BC,QU		12% 1 BC,QU	
11%1		10% 1		7%	10%	Change jobs / careers / started training / school	7%	6% BC,	11% 1 SK/MB,QU		9% 1 QU	4%
9%	12%1	8%	8%	7%	9%	Put off changing jobs / careers / training / school	7%	8%	10%	7%	9%	4%♣
8%	11%	7%	9%	7%	9%	Borrow more money	7%	5% E	12% 1	9% 1 BC,QU	7% 👚	4%



IMPACT OF US TARIFFS (cont.)

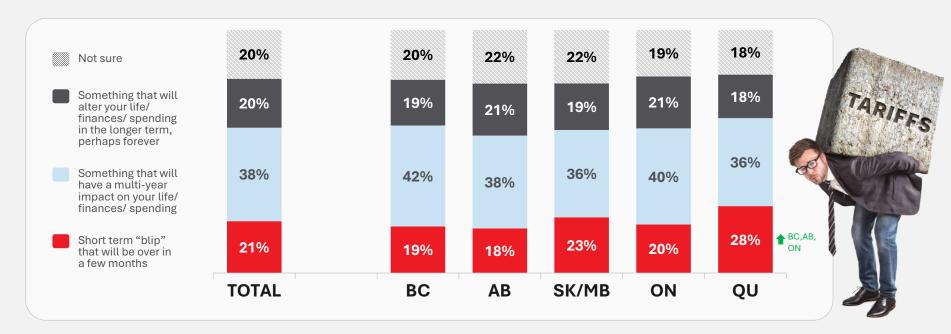




OVERALL PREDICTED IMPACT OF US TARIFFS

Canadians are quite divided in their predictions of how long lasting the impact of US tariffs will be. The largest group think it will be a multi-year impact, but this is not even a majority. The remainder are split quite equally in thinking this will be a longer-term/permanent issue, a short blip or who are simply not sure.

Results vary some by province, with Quebecers, as is often the case, the most optimistic of the bunch.





Appendix



METHODOLOGY

- The LEO (Leger Opinion) panel is the largest Canadian panel with over 450,000 representative panelists from all regions of Canada. LEO was created by Leger based on a representative Canadian sample of Canadian citizens with Internet access.
 - Many of LEO's panelists were randomly selected through Leger's telephone call centre (RDD), panelists from more hard-to-reach target groups were also added to the panel through targeted recruitment campaigns. The double opt-in selection process, a model to detect fraud and the renewal of 25% of the panel each year ensures complete respondent quality. To ensure a higher response rate and reach people on their mobile devices, Leger has developed a high-performance Apple and Android app.
- The results presented in this study comply with the public opinion research standards and disclosure requirements of CRIC (the Canadian Research and Insights Council) and the global ESOMAR network. Leger is a founding member of CRIC and is actively involved in raising quality standards in the survey industry. President Jean-Marc Léger is a member of the CRIC's Board of Directors and the Canadian representative of ESOMAR.



WEIGHTED AND UNWEIGHTED SAMPLE

The tables below present the distribution of respondents for the most recent wave on key variables before and after weighting for the current wave.

Region	Unweighted	Weighted
ВС	402	366
AB	400	292
SK/MB	700	169
ON	605	1,017
QU	413	606
Atlantic	101	171

Gender	Unweighted	Weighted
Male	1,178	1,275
Female	1,443	1, 346

Age group	Unweighted	Weighted
18-34	569	700
35-54	826	840
55+	1,226	1,081



NOTES ON READING THIS REPORT

- The numbers presented have been rounded. However, the numbers before rounding were used to calculate the sums presented and might therefore not correspond to the manual addition of these numbers.
- In this report, statistically significant differences in trending over time are shown as follows:
 - ▲▼ Statistically significantly higher/lower than previous wave
- In this report, statistically significant differences between subgroups are shown as follows:
 - ↑ Statistically significantly higher/lower than comparison group(s)



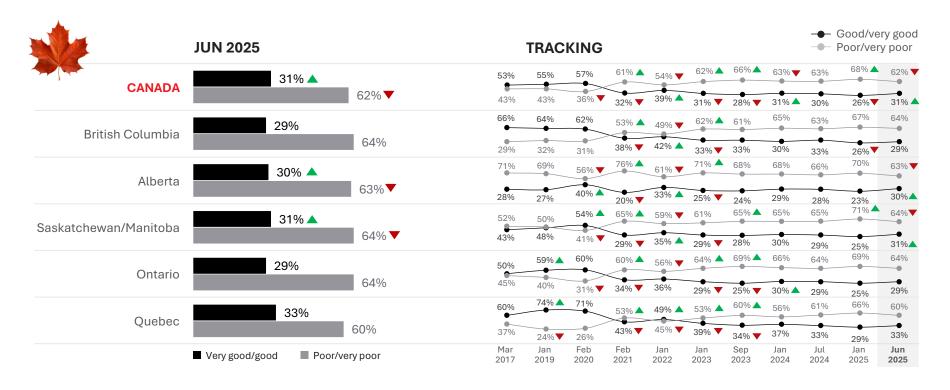
MOST IMPORTANT CANADIAN ISSUE: AIDED x REGION

TOP MOS	3 ST IMPORTANT		С	Britis olum				,	Alber	ta				atch Ianito	ewan/ ba			(Ontar	io			(Quebe	ес	
ISSU		Sep 2023	Jan 2024	Jul 2024	Jan 2025	Jun 2025	Sep 2023	Jan 2024	Jul 2024	Jan 2025	Jun 2025	Sep 2023	Jan 2024	Jul 2024	Jan 2025	Jun 2025	Sep 2023	Jan 2024	Jul 2024	Jan 2025	Jun 2025	Sep 2023	Jan 2024	Jul 2024	Jan 2025	Jun 2025
	r	1= 410	400	405	410	402	408	401	401	412	400	142	127	700	700	700	640	601	601	602	605	436	414	412	419	413
	Housing affordability	y 54%	57%	52%	45%▼	42%	40%	40%	44%	38%	37%	29%	29%	32%	31%	33%	51%	43%▼	49%	45%	42%	43%	40%	42%	40%	42%
W	Healthcare	36%	43%	39%	40%	43%	33%	33%	33%	41%	33%▼	41%	46%	39%	49% 📤	39%▼	32%	33%	34%	37%	33%	37%	50%▲	41%	40%	40%
,	Inflation	47%	42%	41%	43%	30%▼	56%	50%	51%	44% ▼	41%	56%	53%	45%	43%	36%▼	48%	45%	40%	35%	32%	51%	47%	41%	38%	38%
TARIFFS	Tariffs	-	-	-	-	29%	-	-	-	-	26%	-	-	-	-	28%	-	-	-	-	32%	-	-	-	-	42%
#	Immigration	6%	7%	14%	15%	18%	10%	10%	15%	21%	19%	3%	8%	14%	18% 📤	17%	9%	13%	19%	25%	20%▼	8%	12%	22%	26%	22% 🔻
• 0 •	Taxes	10%	20%	21%	25%	17%▼	16%	20%	22%	17%	17%	27%	21%	25%	24%	21%	19%	17%	15%	21% 🔺	18%	9%	13%	14%	15%	12%
	Climate change	28%	27%	24%	18%▼	14%	21%	16%	13%	17%	15%	14%	22%	15%	13%	11%	19%	21%	17%	11%	14%	36%	38%	26%▼	23%	22%
	Homelessness	16%	20%	23%	22%	18%	12%	15%	15%	17%	14%	9%	21%	17%	19%	12%▼	17%	20%	18%	19%	17%	12%	10%	14%	17%	13%
No.	Poverty	15%	11%	12%	12%	13%	12%	14%	15%	17%	15%	18%	8%▼	13%	15%	15%	17%	16%	16%	16%	15%	17%	18%	16%	20%	14%▼
	Crime / public safety	y 17%	12%	14%	19%	19%	12%	17%▲	14%	10%	13%	9%	21%	22%	21%	25%	11%	13%	17%	15%	17%	6%	9%	11%	12%	7%▼
Λ	Government debt	5%	13%	15%	17%	11%▼	13%	18%	15%	20%	16%	13%	13%	17%	19%	16%	9%	12%	12%	12%	11%	10%	12%	18%	21%	13%▼
%	Interest rates	21%	13%	9%	8%	6%	30%	18%▼	14%	10%	7%	31%	18%▼	11%	8%	6%	24%	17%▼	15%	9% 🔻	8%	30%	19%▼	17%	10%▼	6%▼
	Energy / pipelines	3%	2%	1%	2%	4%	7%	6%▲	5%	8%	14%	5%	2%	2%	2%	6%▲	2%	2%	3%	3%	5%	2%	3%	1%	2%	4%
	Opioid crisis	8%	10%	9%	7%	10%	7%	9%	7%	5%	10%	3%	6%	6%	6%	7%	5%	4%	7%▲	6%	6%	1%	3%	4%	2%	3%

Note: Responses 5% and greater for Jun 2025 are shown.

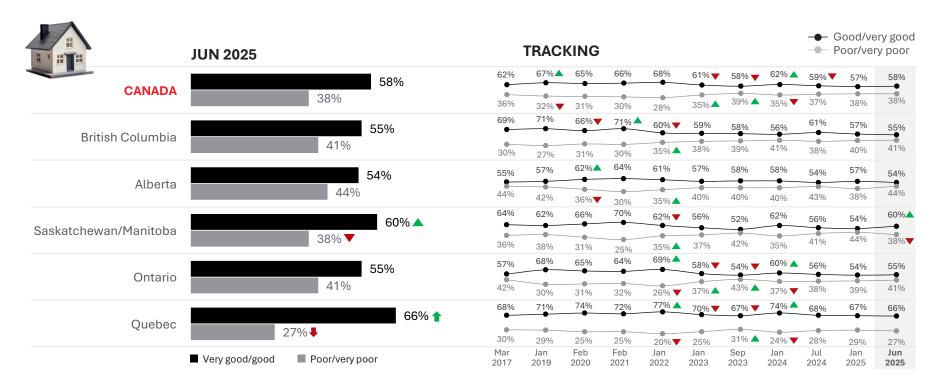


CURRENT CANADIAN ECONOMIC PERCEPTIONS x REGION



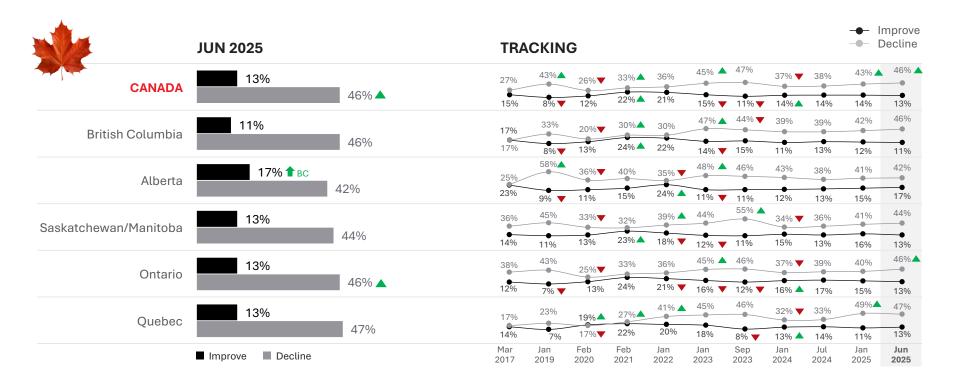


CURRENT HOUSEHOLD ECONOMIC PERCEPTIONS x REGION



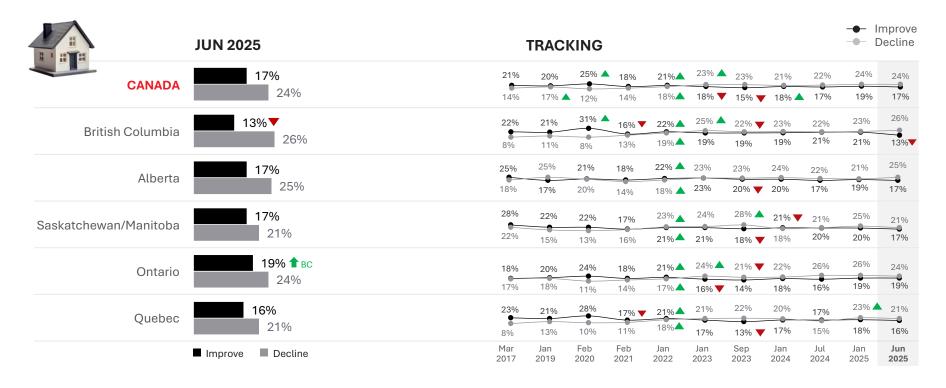


FUTURE CANADIAN ECONOMIC PERCEPTIONS x REGION





FUTURE HOUSEHOLD ECONOMIC PERCEPTIONS x REGION







WORRIES x REGION

Worried frequently/ occasionally/ once or twice		British Columbia									Alberta						Saskatchewan/ Manitoba										
over past couple of months	Feb 2020	Feb 2021	Jan 2022	Jan 2023	Sep 2023	Jan 2024	Jul 2024	Jan 2025	Jun 2025	Feb 2020	Feb 2021	Jan 2022	Jan 2023	Sep 2023	Jan 2024	Jul 2024	Jan 2025	Jun 2025	Feb 2020	Feb 2021	Jan 2022	Jan 2023	Sep 2023	Jan 2024	Jul 2024	Jan 2025	Jun 2025
Safety of your savings	58%	58%	62%	62%	63%	63%	60%	64%	68%	64%	69%	56%	68%	67%	68%	66%	68%	73%	60%	57%	61%	69%	67%	57%	62%	63%	66%
Value of your investments	59%	66%	62%	67%	64%	66%	64%	65%	73%	67%	69%	57%	71%	68%	68%	61%	64%	67%	65%	61%	65%	64%	66%	63%	61%	65%	66%
Being able to pay your bills	63%	46%	56%	53%	57%	60%	52%	56%	60%	61%	56%	55%	60%	65%	64%	67%	62%	64%	58%	49%	54%	60%	60%	52%	62%	61%	61%
You/household member becoming unemployed	56%	n/a	n/a	n/a	50%	50%	47%	51%	56%	60%	n/a	n/a	n/a	57%	59%	53%	56%	60%	53%	n/a	n/a	n/a	40%	45%	50%	52%	48%
Having to carry a balance on a credit card	54%	41%	50%	50%	50%	53%	50%	54%	53%	57%	44%	47%	53%	59%	62%	58%	52%	58%	55%	45%	52%	43%	53%	54%	56%	56%	56%
Being able to pay mortgage/rent	49%	36%	42%	46%	47%	51%	43%	47%	51%	49%	42%	42%	42%	48%	50%	53%	46%	51%	43%	37%	41%	38%	46%	40%	46%	47%	42%
Your employer running into serious financial trouble	31%	36%	29%	31%	32%	36%	35%	34%	43%	46%	51%	34%	36%	37%	34%	37%	35%	40%	37%	36%	31%	26%	29%	30%	32%	33%	32%





WORRIES x REGION (cont.)

Worried frequently/ occasionally/ once					Ontario					Quebec									
or twice over past couple of months	Feb 2020	Feb 2021	Jan 2022	Jan 2023	Sep 2023	Jan 2024	Jul 2024	Jan 2025	Jun 2025	Feb 2020	Feb 2021	Jan 2022	Jan 2023	Sep 2023	Jan 2024	Jul 2024	Jan 2025	Jun 2025	
Safety of your savings	67%	64%	52%	66%	67%	69%	68%	74%	70%	51%	63%	39%	48%	57%	61%	56%	53%	58%	
Value of your investments	68%	63%	56%	70%	68%	72%	66%	72 %	67%	48%	54%	44%	55%	55%	59%	56%	52%	55%	
Being able to pay your bills	66%	53%	47%	58%	60%	64%	59%	63%	61%	63%	57%	32%	38%	48%	45%	48%	50%	45%	
You/household member becoming unemployed	64%	n/a	n/a	n/a	52%	57%	57%	62%	61%	54%	n/a	n/a	n/a	35%	32%	37%	37%	38%	
Having to carry a balance on a credit card	57%	51%	44%	50%	54%	60%	58%	58%	54%	55%	51%	28%	33%	39%	39%	39%	40%	36%	
Being able to pay mortgage/rent	59%	45%	36%	48%	49%	48%	53%	54%	49%	49%	45%	21%	26%	32%	33%	32%	35%	33%	
Your employer running into serious financial trouble	48%	46%	28%	34%	34%	37%	39%	41%	46%	39%	45%	19%	17%	21%	23%	25%	29%	27%	



OUR SERVICES

Leger

Marketing research and polling

Customer Experience (CX)

Strategic and operational customer experience consulting services

Leger Analytics (LEA)

Data modelling and analysis

Leger Opinion (LEO)

Panel management

Leger Communities

Online community management

Leger Digital

Digital strategy and user experience

International Research

Worldwide Independent Network (WIN)

300 employees

185 consultants

8 offices

MONTRÉAL | QUÉBEC | TORONTO | WINNIPEG EDMONTON | CALGARY | VANCOUVER | NEW YORK



OUR COMMITMENTS TO QUALITY



Leger is a member of the <u>Canadian Research Insights Council (CRIC)</u>, the industry association for the market/survey/insights research industry.



Leger is a member of <u>ESOMAR</u> (European Society for Opinion and Market Research), the global association of opinion polls and marketing research professionals. As such, Leger is committed to applying the <u>international ICC/ESOMAR</u> code of Market, Opinion and Social Research and Data Analytics.



Leger is also a member of the <u>Insights Association</u>, the American Association of Marketing Research Analytics.



Leger is a sponsor of <u>CAIP Canada</u>, Canada's professional body for Certified Analytics and Insights Professionals who uphold CRIC's marketing research and public opinion research standards. CAIP Canada is globally endorsed by ESOMAR and the MRII/University of Georgia.



Contact Us

For more information on this study, please contact our experts:



Steve Mossop
Executive Vice-President
smossop@leger360.com
604-424-1017



Leger

Data-driven intelligence for a changing world.

leger360.com

Images credits: Shutterstock.com / Adobe Stock